

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EURE-00 CIAE-00 DODE-00 PM-04 H-02

INR-07 L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15

USIA-06 CAB-02 COME-00 DOTE-00 EB-07 CIEP-01 FAA-00

TRSE-00 FRB-03 STR-04 OES-06 /082 W

----- 123069

P R 081728Z OCT 76

FM USMISSION USBERLIN

TO SECSTATE WASHDC PRIORITY 3227

INFO AMEMBASSY MOSCOW

AMEMBASSY BONN

LIMITED OFFICIAL USE USBERLIN 2135

E.O.11652: N/A

TAGS: EXTC, ECRE, BENC, EAIR, ETRD, UR, GE, WB

SUBJECT: LUEDER AND BERLIN CONSULT LICENSING ISSUE

REF: STATE 247229, STATE 221639; MOSCOW 15847

1. BERLIN CONSULT TELLS US THEY UNDERSTAND INTER-  
AGENCY OPERATING COMMITTEE CHAIRED BY RAUER MEYER  
WILL SHORTLY CONSIDER COMPUTER CASE. HERR HEINE,  
THEIR EXPERT, IS PREPARED TO TRAVEL IMMEDIATELY.  
BERLIN CONSULT REQUESTS TIME WHEN HE SHOULD ARRIVE.

2. MOSCOW'S 15847 REPORTS BERLIN CONSULT HAS ALSO  
RECEIVED CONTRACT FOR NEW MOSCOW AIRPORT. THIS STORY  
APPEARED IN LOCAL PRESS SEPT 7. BERLIN CONSULT SAYS  
THEY ARE DEEP IN IT, BUT CONTRACT NOT YET FINALIZED.  
THEY PLACE VALUE BETWEEN DM 200 AND DM300 MILLION.

3. WITH RESPECT TO POLITICAL SIGNIFICANCE OF THIS CONTRACT,  
WE NOTE BERLIN CONSULT HAS BEEN GAINING INCREASING NUMBER  
OF LARGE EAST EUROPEAN CONTRACTS IN LAST TWO YEARS.

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THERE HAD BEEN LOCAL FEARS IN EARLY POST-QUADRIPARTITE

PERIOD THAT SOVIETS WOULD USE INFLUENCE TO HINDER BERLIN'S  
DEVELOPMENT AS EAST-WEST TRADE CENTER, TRYING THEREBY  
TO CONTRIBUTE TO ECONOMIC ATROPHY OF CITY. IN  
PAST TWO YEARS BERLIN CONSULT SUCCESS HAS ALLAYED SOME OF THOSE  
FEARS. PRESENT MOSCOW CONTRACT TENDS TO CONFIRM JUDGMENT  
THAT THERE IS NO CONSISTENT SOVIET POLICY IN THIS AREA  
TARGETED ON BERLIN'S TRADING RELATIONS. GEORGE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** STRATEGIC TRADE CONTROLS, LICENSES, CONTRACTS, AIRPORTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 OCT 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** BoyleJA  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976USBERL02135  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760380-0953  
**From:** USBERLIN  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1976/newtext/t19761065/aaaaceot.tel  
**Line Count:** 68  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 STATE 247229, 76 STATE 221639, 76 MOSCOW 15847  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** BoyleJA  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 27 APR 2004  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** LUEDER AND BERLIN CONSULT LICENSING ISSUE  
**TAGS:** ESTC, ECRE, BENC, EAIR, ETRD, UR, GC, WB, (LUEDER, WOLFGANG), (MEYER, RAUER)  
**To:** STATE  
**Type:** TE  
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